

Consulting & Training

We have over 22 years of experience in the field of External Dosimetry, both Active & Passive, and Radiation Protection with significant global Market & Technical knowledge. Our expertise in this field provides the prospective client competitive intelligence on market dynamics, trends and potential opportunities. This may also include target acquisition vetting and due diligence. Technically, we are able to provide product development guidance based on market dynamics, customer preferences, voice of the customer and international technical standards. We are recognized as a Subject Matter Expert (SME) Internationally in the field of External Dosimetry as a US Delegate working on IEC & ISO Standards.

Training on the Harshaw TLD products leverages our experience, which includes materials, instruments, software and algorithms. In addition, we have extensive experience with the former Siemens Electronic Dosimeter.

Consulting & Training Services may be customized for your specific requirements and handled as a project, retainer or time and materials. This provides your organization with a cost effective alternative to a full time experienced employee on staff.



Key benefits are:

- Global Commercial Experience
- Diverse Technical Knowledge in Dosimetry and Radiation Protection
- Wide Customer Base Interactions
- Dosimetry Subject Matter Expert (SME) Internationally

Potential Areas of Consulting or Training:

- Market Analysis, sizing and focus in areas of strength or new product voids;
- New Product Voice of the Customer for Product Requirements both commercial and technical;
- New Product Specifications creation and / or review;
- Proposal leadership and writing to win projects or orders with the commercial positioning and technical soundness required;
- New Product Engineering development guidance including hardware and software top level design;
- New Product Testing from a Customers / Users point of view prior to beta testing;
- Managing and assisting on the beta testing phase of new Products working with Customer, the Marketing and the Engineering team;
- Review of technical and commercial material to ensure proper Customer messaging;
- Creation of Launch planning and messaging material;
- New Product Launch interfacing with the Commercial and Technical teams and Customers;
- Solving Dosimetry Issues Technically and Practically;
- Dosimetry Training at a practical User level addressing such areas as operational issues;
- Post product launch support during the early critical phases of customer usage.
- Technical Basis Documentation
- ISO-17025 preparation or review
- DOELAP / NVLAP Pre-Audit review
- Harshaw TLD training

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Part Number	Description
Consulting	Retainer, Block of Hours or Hourly— customized to your requirements
Training	Training in Active & Passive Dosimetry - Harshaw TLD & Siemens EPD™

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Serving the Dosimetry and Radiation Protection Community with Technologies and Solutions